

" ERP for a Dynamic Beer and Drinks Supplier "

CHECKPRICE UK Ltd.

Customer Profile

Checkprice UK Ltd (turnover £75+ million per year) are an up and coming, rapidly growing **Importer and Supplier of Beers, Wines, Alco-pops and Spirits** to major Cash and Carry Warehouses throughout the UK, Ireland and Europe. Based in Norwich, Norfolk, they have use of warehouses throughout the UK, and hold stock in Europe. They have built a superior reputation based on quality and pricing.

They are particularly focused on providing JIT (Just In Time) ordering and delivery support to their customers.

■ Needed - An Efficient Integrated Solution for an Expanding Company!

Tony Garrick, (IT and Systems Manager) joined Checkprice UK Ltd at a time of rapid development of the company. He explained, "Our previous system which we used for our financials was more tailored as an accounts package and was very limited on stock control, this meant running a separate system alongside. As a result our reporting was poor, we could only do reports from one system or the other, and reconciling the two was extremely difficult. All computer entries had to be duplicated, and most critically, it was time consuming. As the company was growing rapidly, we needed to solve this, and find an **efficient integrated system** to run all our business activities."



Highlights

- **Haggle Window (profit control system)** ideal for a **Trading Business**.
- Superb Tractability facilitates Rapid Issue Resolution.
- **Support Website Tool** enables precise tracking of Support Issues.

■ Evaluating New Systems – Power and Flexibility

"We decided to take a look at an industry solution – specifically for the **beer, wines, spirits and drinks trade**. We found a lot of them to be extremely expensive and complicated. We didn't really want just an off the shelf system. We wanted good **support**, plus a system that was **flexible** and adaptable. Many of these vertical market solutions were also limited in functionality and scope so were unsuitable for our business expansion.

We came across De Facto's website, and were immediately impressed. They talked our language, and looked at business in the same way as us. The understanding and functionality of both **stock control** and **financials** was just right for our trade so we chose S5 and have never looked back."

■ A Dynamic System that's Constantly Developing

"de Facto S5 is constantly changing and moving ahead. One of its strengths is that requests from a specific customer are then incorporated into the system so that it's readily available to all other customers. In effect, an increasing number of users have an impact in its development, enabling it to become a more complete solution."

Information in Real Time

"Whenever we go to the system, we get an exact view of the business, as it is, right now. We know that all associated costs have been factored in. In the past so many things could be uncovered during our year end. Now any operational input errors are identified daily through simple reconciliation reporting and corrected straight away."

Support – Website Tools and Knowledgeable Staff

"The support website has made a huge difference to us. With this facility we no longer need to try and synchronise our records as the information is stored and updated in one source. We both know what is happening in relation to an issue. It has saved me hours of time in logging issues."

Ideal ERP for the Drinks Industry

"de Facto S5 is **extremely adaptable**. We can do things how we want to do them, rather than being forced into a certain way as many software systems dictate. Our business requires that we maintain accurate **Duty** and **VAT** controls, S5 enforces correct and legal practice and is easily configured to record and control these liabilities and payments."

Built in Growth

"I can't see us ever outgrowing de Facto S5. It is a very scalable solution. New features and modules are constantly added, and there are further aspects of the system that we can implement in the future, as required."

Future Developments with S5

"Whatever ERP system you have, reports are always a crucial element, enabling you to get the information out of the system in exactly the way you want it. de Facto's **Business Intelligence module** will prove to be a powerful addition to the software allowing us to further analyse our data just as we wish," concluded Tony Garrick, IT and Systems Manager."

Visit the website of
[Checkprice UK Ltd](#)

Call Us Now ...

to find out how de Facto S5 can deliver a **powerful, flexible** and **easy to use** solution to your business system needs!

Tel: 01473 417 200

Powerful Solutions for Multiple Markets

De Facto Software provides business driven Accounting and ERP solutions to **Wholesalers, Distributors, Manufacturers, Packers** and Suppliers throughout the UK.

de Facto S5 incorporates integrated **Financials** and **Accounts, Logistics, Production, CRM, eServices, Costing, WMS, EDA** and **Business Intelligence** facilities in one solution. Deploying the system typically delivers significant customer gains in such areas as productivity, cost advantage, management awareness, and competitive edge.



Power



Flexibility



Ease of Use

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